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| **JOB DESCRIPTION** |  |

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| **Unique role** | Associate Manager  | **Department** | Asset Management  |
| **Qualification**  | Any Graduate/MBA | **Min. Relevant Experience** | 5-6 Years  |
| **Location**  |  | **Reporting to**  | Manager |

*(\*Experience in an FMCG, Automotive, Supply chain, or Packaging industry is of added advantage)*

1. **Job Purpose**

To manage the company’s asset (Pallets, FLCs, Crates etc.) by keeping record of system and physical stock on daily basis

1. **Key Responsibilities Areas**

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| **Responsibility** | **Supporting Action** |
| **Asset Control**  | * To keep record of system and physical stock in order ensure accuracy of client data and invoices through managing in the field.
* To manage inventory tracking system to record deliveries and stock levels.
* To be responsible for Inbound & outbound operations
* To manage daily Allot and De-hire transaction
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| **Damage Reduction**  | * To analyse daily product and supply levels to anticipate inventory problems and shortages
* To share the De-hire Transaction data with the clients on regular basis
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| **Team Development**  | * To manage the recruitment and training of new inventory employees.
* To impart innovative customer training program/system for an effective supply chain to reduce equipment’s damages at customer sites.
* To assist in the development and implementation of SOPs
* To ensure daily capturing of activities through CRM tool for all the employees
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| **Improving Profitability**  | * To propose strategies to reduce costs and improve procedures of supply chain logistics
* To analyse cycle time from customer order to dispatch
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| **Process Compliance**  | * To Report on inventory levels, supply chain progress, procedural efficiency and personnel issues to upper management.
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1. **Required Skills and Abilities**
* Ability to accurately track inventory and create reports
* Solid knowledge of data analysis, inventory management and forecasting techniques
* An analytical mind with strong attention to detail.
* Communication and leadership abilities.
1. **Job Dimensions**
* To spend minimum of 20 days on field to train customers for Pallet Handling
* To co-ordinate with existing and new customers on daily basis
* To achieve all the Revenue targets and market visit targets on monthly and yearly basis.
1. **Job Context (Work Environment)**
* The job requires to work alongside and maintain coordination across multiple departments within the organization and be able to work in a fast-paced, high stress environment with stringent monthly deadlines and quotas
* The job involves frequent traveling.
1. **Interface**

**(Major External and Internal Interface)**

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| **External** | **Internal** |
| * Third Party Vendors
* Consumers
 | * Sales
* Legal
* Collections
* Forecast and Planning
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